



PAQUES with offices in the Netherlands, China, Latin America, North America, India and Southeast Asia is worldwide a leading player in the development, production and sale of high-quality biological purification systems for (waste) water and gas. Paques solutions are used in a variety of industries and offer enormous added value such as reuse and saving of water, generation of green energy and the recovery of valuable raw materials. Paques helps its customers to contribute to the most important challenges of our time. With its mission 'revitalizing resources' Paques offers quality and the company strives for the right balance between People, Planet and Profit.

Within our modern BioBizzHub (BBH) we offer room for start-up companies, to scale-up their technology and go to the market. A challenging step in the success of a start-up company is translating a concept, via a pilot/ demo unit into a full-scale product. Within the BioBizz hub we offer access to Paques' over 50 years of experience in scaling up technologies from lab to market and the global Paques sales network.

As a leading and reliable partner in the development and application of innovative biotechnology, we are always looking for well-educated and driven professionals that can strengthen our team. Currently, we have a vacancy for an enthusiastic

## Innovation Manager BioBizzHub

The BioBizzHub is the place to be for start-up companies who would like to work together in the field of water technology. You as the innovation manager will be the go to person for these startup companies and also you are responsible to attract new suitable startups (within the Netherlands or international). Do you have what it takes to help our BioBizzHub grow? Apply now!

Are you the qualified, highly motivated, experienced professional who likes to work in a dynamic and challenging international environment? You will be located in Balk and report to the Head of R&D. To succeed, you will need to be a great stakeholder manager with excellent knowledge of innovation initiatives and you are known for your outstanding communications skills.

### **Roles and Responsibilities**

- Coordinate the interaction between Paques and the start-up companies and keep overview of all relevant activities;
- Develop and implement the Marketing and Communication strategy for the BBH;
- Lead communication, maintain and develop the BBH website and promote the BBH at various universities and start-up locations;
- Support start-ups with regard to their marketability and market introduction;
- Do the acquisition and selection of innovative start-up companies to join the BBH;
- Drive the development of an innovation culture and capability in the BBH;
- Managing the day-to-day operational aspects of the BBH within budget;
- Growing the BBH community and promoting the water ecosystem in Friesland to stakeholders;
- Organize events (get together) and support Paques customers' visits to the BBH;
- Set up and monitor a KPI dashboard based on the business case and directly report to the management.

### **Requirements**

- A university (bachelor or master) degree in a relevant science subject or equivalent experience;
- Excellent (applied) knowledge of innovation initiatives;
- Experience in managing senior stakeholders at universities, networks, boards, etc.;
- The ability to present complex information and ideas in a clear manner;
- Strong and sustainable stakeholder management;
- Self-organized, extroverted, enthusiastic, entrepreneurial, natural networker and implementor.



***Interested?***

Your application with motivation needs to be addressed to [HRM.nl@paquesglobal.com](mailto:HRM.nl@paquesglobal.com) before March 27th, 2023. Further information about this position can be obtained from Jaap Vogelaar, Head of R&D (+31 (0)514-608500).